



Ref. Enquiry No.: PE/PG/NAB/E-3715/12
Dated: 18.09.2012

DUE DATE
16.10.2012
BY 2.00 P.M.

Dear Sir,

Subject : Tender Enquiry for "HYDROGEN GENERATION PLANT" AS PER TECHNICAL SPECIFICATION No. PE-TS-300-168-A000 for 4X250 MW NABINAGAR TPP

Our Ref : TENDER ENQUIRY NO : PE/PG/NAB/E-3715/12, dated 18.09.2012

We are pleased to invite your offer in two parts strictly as per Clause-2.0 of the enclosed "Instructions to Bidders" in quintuplicate, in sealed covers for the under mentioned equipment/system.

Sl. No.	Description	Quantity	Delivery required
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BHEL invites offers from reputed Vendors (refer prequalification requirement and other requirements given in tender enquiry letter uploaded on our websites) for Design, Manufacture, Assembly, Inspection and Testing at manufacturer's and/or his sub contractor's works, properly packed and painted for transportation and delivery of "HYDROGEN GENERATION PLANT" and E&C as per Technical Specification No. PE-TS-300-168-A000 for 4X250 MW Nabinagar TPP as per details hosted on BHEL website.

SL NO.	ITEM DESCRIPTION	PROJECTS	TECHNICAL SPECIFICATION NO.
1	HYDROGEN GENERATION PLANT	4 X 250 MW NABINAGAR TPP	PE-TS-300-168-A000

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the official inviting tender (s). It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 2.00 PM**. Part-I bids shall be opened at **3.00 PM** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Note: Please send us Acknowledgment for the receipt of Enquiry by mail or Letter. In case you are not interested to quote please send us regret by mail or letter.

h. d. d. l. i.
18.09.2012

GYANARANJAN DALEI
ENGR/PGIII-1,
BHEL/PS-PEM
POWER PROJECT ENGINEERING INSTITUTE,
PLOT NO. 25, SECTOR - 16A, NOIDA (UP)
(OFF) 0120-4368616, 09711297880

Regd. Office:
BHEL House
Siri Fort
New Delhi-110049



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TERMS AND CONDITIONS: - Please refer GCC Rev. 04 which is available on www.bhelpem.com. You are requested to kindly download the same.

1. Enquiry No., due date etc. must be legibly superscribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders".
2. Offers should be submitted in two parts in two separate sealed covers as follows :

Part-I : **TECHNO-COMMERCIAL BID**

Part-II : **PRICE BID.**

For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders (Vol. - I A)"

3. Bidders shall submit their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions of GCC (Rev.04) included in this Enquiry Letter :
 - **ANNEXURE-I of GCC Rev. 04** : Letter to be furnished by the Bidders.
 - **ANNEXURE-II of GCC Rev. 04** : Agreed terms & conditions i.e. compliance to NIT, BHEL GCC Rev-04 and Project SCC (Confirmation to be given by bidder in Part-I bid).
 - **DEFINITION OF TERMS.**
 - **Volume-I**: Comprising i) **Part-A**: Instructions to Bidders, ii) **Part-B**: General Commercial Terms & Conditions and iii) Special Conditions of Contract, if applicable. (Please refer our website www.bhelpem.com)
 - **Volume-II**: Comprising i) **Part-A**: General Technical Conditions and, ii) **Part-B**: Technical Specification.
 - **Volume-III**: Schedules and Data Sheets.

All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.

4. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately. Technical deviations and Commercial deviations shall be furnished in separate sheets under the headings "**TECHNICAL DEVIATIONS**" and "**COMMERCIAL DEVIATIONS**" respectively, along with reasons for taking such deviations.
5. Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
6. Unsolicited fresh/revised Price Bids shall not be entertained.
7. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
8. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).

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9. Late tenders are liable to be rejected.
10. In the event of any contradiction in the terms and conditions mentioned in the Special Conditions of the Contract and those mentioned elsewhere, stipulations mentioned in the Special Conditions of the Contract shall prevail.
11. Tenders and all correspondence there of, shall be addressed to the undersigned by name & designation and sent at the following address :

Mr. GYANARANJAN DALEI, ENGR, PGIII-1 M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn : GYANARANJAN DALEI/ PGIII-1 E-MAIL: grdalei@bhhelpem.co.in Ph. No. 0120-4368616, 09711297880	Mr. R. PHULL, AGM/PGIII-1 M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: R. PHULL, AGM/PGIII-1 E-MAIL: RPHULL@bhhelpem.co.in Ph. No. 0120- 4368625, 98 186 99101
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12. Definition of Terms is also enclosed. These definitions will apply to all the tender documents including this Enquiry Letter.
13. **Delivery :-**
- Completion of design and detail Engg: Three (03) months from the date of purchase order.
Completion of Supply: Ten (10) months from the date of purchase order.
Completion of E&C : Fourteen (14) months from the date of purchase order.
Performance Guarantee Test: Sixteen (16) months from the date of purchase order.
14. CIF value is available for the subject package. Please quote value of CIF content accordingly separately in the bid.
15. Reverse Auction: BHEL reserves the right to finalize Prices by conducting Reverse Auction or by conventional way of price bid opening (Refer Clause No. 15.0 of Volume-I, Part-A, GCC REV 04).
16. **PRE-QUALIFICATION REQUIREMENT :-**

Bidders are requested to fill up the details in "TECHNICAL AND FINANCIAL PRE-QUALIFYING REQUIREMENT" and also to submit the credentials. The bidders, who are already registered with BHEL PEM for the tendered package *without any ordering/financial limit*, need not submit the Financial PQR. They will be considered qualified on Financial PQR based on their registration with BHEL PEM.

Bids of only those bidders shall be evaluated who meet the Technical as well as Financial pre-qualifying requirements. Credentials of the bidders meeting the prequalifying requirements shall be taken up with customer for approval. Price Bid/RA of only BHEL and customer approved vendors shall be opened/done.

Handwritten signature
18.09.2012

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17. Bidder to note for compliance that this is conditional enquiry, the price bid (Part-II) opening/RA is subjected to
- a) Approval of bidder by the BHEL.
- The vendors which are not registered with BHEL-PEM have to download the Supplier Registration Form (SRF) from www.bhel.com after viewing PQR requirement on www.bhelpem.com and submit the same duly filled in along with credentials – experience list, performance certificates and other statutory data with their bids for vendor registration.
- b) Approval of bidder by Customer. Same shall be taken up by us with customer based on the credentials/reference list. So you are requested to submit all the documents required as per Financial, Technical PQR and following upgrading on or before technical bid Part-I opening :-
- i. Reference list indicating PO details, customer name, PO date, execution date etc.
- ii. Performance certificate issued by the clients.
- iii. Vendor to submit the Main & sub-supplier questionnaires as per the format enclosed.
18. During price evaluation in case of foreign currency bids, exchange rate (TT selling rate of State Bank of India) as on schedule date of tender opening (part I bid in case of two part bids) will be considered for conversion in Indian Rupees.
19. For indigenous suppliers please note that in case of packages having contract value more than 25 lacs, vendors to note that following clause will be applicable along with the payment terms :-
- "Submission of 'E1/E2' forms against Form 'C' is to be ensured within the time specified in sales tax act or before balance 10% payment whichever is earlier."
20. Indigenous bidders have to quote freight charges in percentage of their quoted Ex-works prices.
21. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS AS PER General Conditions of Contracts (GCC, Rev.04), Special Conditions of Contract (SCC) AND Notice Inviting Tender (NIT). In case of deviations, bidder to clearly mention the same with their techno-commercial offer.
22. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.
23. The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com.
24. Bidders are requested to visit constantly our website to update them self for any technical or commercial change in the NIT.
25. Inspection shall be done by BHEL/ END CUSTOMER/Third party Agency (finalized by BHEL).

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26. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT :-

- Acceptance of GCC Rev-04.
- Acceptance of Special Conditions of Contract.
- GA Drawings, if any.
- Guarantee Clause – As per (General Conditions of Contract) GCC, Issue 00, Rev. 04.
- Pre-qualifying Requirement (PQRs) - a) TECHNICAL PQR b) FINANCIAL PQR
- Technical Deviations and commercial deviation, if any.
- Along with your offer, please submit a copy of this letter (5 Pages) duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
- Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.
- Separate sealed price-bid envelope mentioning name of the project/package in BOLD LETTER on the top of each envelope.

Note : Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price given in sealed price bid.

Thanking you,
Yours faithfully,
For and on behalf of BHEL


GYANARANJAN DALEI 18.09.2012
(ENGR/Project GroupIII-1)

Enclosure:

1. Enquiry Terms & Conditions.
2. Price Format (Prices should be quoted in this format only)
3. Technical Specification
4. Project SCC.
5. Technical PQR.
6. Financial PQR.
7. NTPC Format for Main & sub-supplier questionnaires.
8. Supplier Registration Form for Indigenous Supplier.
9. Supplier Registration Form for Foreign Supplier.

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